



In This Edition

- From the Program Manager
- New Members

COMMUNITY

- BASEcamp Grand Opening
- Fridays @ the Corridor

TALENT

- Talent Strategy

SPACES

- BASEcamp

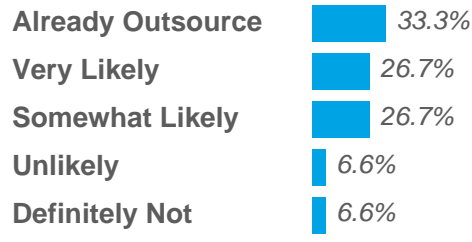
CAPITAL

- Capital Connection

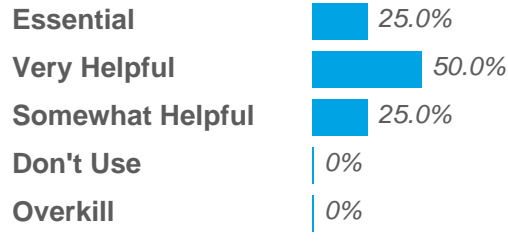
- Our Partners

Online Poll Results

How likely are you to outsource some or all of your software development projects within the next year?



What is your opinion of the messaging tool Slack?



Have a poll suggestion? [Let us know >](#)

From the Program Manager

As we close our first quarter, the Beaufort Digital Corridor is off to a great start! After opening the doors to our BASEcamp facility with a ribbon cutting ceremony in January, BDC membership has grown to 20 members, including business and community investors who are anxious to be a part of our mission to grow a high-wage tech community in Beaufort.

Welcome New Members

The Digital Corridor is pleased to welcome the following new members/partners/investors:

Beaufort Regional Chamber of Commerce INVESTOR

The Beaufort Regional Chamber of Commerce exists to manage and build capacity for continual community growth by advocating for a pro-business environment and by building quality workforce development in order to enrich the region's quality of life.

City of Beaufort INVESTOR

Founded in 1711, Beaufort is South Carolina's second oldest city. This high amenity, historic coastal city has a rich cultural heritage, great lifestyle, and vibrant business community, and now: a technology incubator – the Beaufort Digital Corridor.

CityTrex COMPANY

City Trex is a digital media company offering an e-commerce platform for authors, artists, and guides, and educational stories in local voices via media, apps, or e-books.

Design Doc COMPANY

Working at the intersection of instructional design, training development, and online learning, Design Doc provides web content creation and develops e-learning products.

e2Advisors COMPANY

e2Advisors helps academic and local institutions establish strong, vibrant entrepreneurial programs in their communities. They bring experience and primary content along with proven technology and processes to each engagement.

Harbor Pilots COMPANY

Harbor Pilots provides consulting and assistance for start-up businesses, young businesses in trouble, mergers and acquisitions, start-up accelerators, incubators, venture funding, joint ventures and strategic partnership.

Hargray Communications INVESTOR

Hargray Communications is a leader in the telecommunications industry, dedicated to meeting the communication needs of residential, business, large enterprise and resort customers.

InsureSign COMPANY

InsureSign is a provider of electronic signature software across multiple industries, helping thousands of businesses close deals more efficiently across the US and Canada.

InterDev INVESTOR

InterDev has been providing information technology support and security services to corporations, nonprofit and educational organizations, and public-sector entities for more than three decades.

PickleJuice Productions COMPANY

PickleJuice Productions is an award winning web design, branding and digital marketing agency located in downtown Beaufort offering fresh creative event branding and marketing, website design, graphic design and digital marketing solutions.

Savage Law PARTNER

Savage Law is a boutique litigation law firm that specializes in intellectual property rights, communication and business with attorneys admitted to the bar in the states of New York, New Jersey, and South Carolina (with North Carolina and Georgia pending).

Show & Tell COMPANY

Show & Tell is the parent company of P. Podd Press, publishers of Lowcountry Weekly since 2000, and SeaGate Productions, a video production company founded in 1995.

South Carolina Department of Commerce INVESTOR

The South Carolina Department of Commerce promotes economic opportunity for individuals and businesses.

Vireo Labs COMPANY

Vireo Labs is a career-focused education technology company that has just launched their first mobile app, C'reer, for the iPhone and Android platforms.

Interested in becoming a Corridor member? [Learn more >](#)

COMMUNITY

BASEcamp Grand Opening

On January 12th, [BASEcamp](#) officially opened its doors to the Beaufort community. Attended by over 120 people, the ribbon cutting started a new chapter for Beaufort. View pictures from the dedication [HERE](#).

Fridays @ the Corridor

Fridays @ the Corridor is a monthly series of interactive business and technical forums. This event, held at BASEcamp on the second Friday of every month, features topics selected by our member companies, alternating bi-monthly between technical and business speakers. Information about the upcoming subject is posted on the Digital Corridor [calendar](#). If you are unable to attend, you can get the presentations [here](#).

TALENT

Talent Strategy

The economic vitality, competitiveness and prosperity of the Beaufort community depends on the skills of our workforce. If you have been in the audience of one of our many presentations this past quarter, you have heard us describe this as one of BDC's "chicken and egg" challenges. In order to attract technology companies to the area, we need to deliver on the promise of a technology-enabled workforce. In order to do this, we need technology companies in the area who will hire them. At the Digital Corridor, we have a simple three prong talent development strategy - connect, develop, and support.

Connect. While networking is always a great way to find a job, the BDC's [talent portal](#) is an online resource for career seekers to post their resumes and employers to post jobs.

Develop. One way we can help expand Beaufort's technical talent pool is by growing a local talent pool. To that end, we are working with businesses to identify their needs and education partners to develop a path forward. One scenario that has emerged is the possibility of a code education initiative similar to some of the programs across that state including [CODEcamp](#) in Charleston. [Contact me](#) if you would like to offer your suggestions.

Support. We live in an age of technology acceleration. Both the [Beaufort](#) and [Charleston Digital Corridors](#) offer inspiring and informative events as well as support for user groups at our BASEcamp facility. Scroll down to the bottom of the BDC home page to join our [mailing list](#) and get notified regarding upcoming events.

SPACES

BASEcamp

Meet our first BASEcamp residents - USCB and Vireo Labs.

- USCB's Brian Canada, Ph.D., who is Assistant Professor of Computational Science at University of South Carolina Beaufort, consults with students in his office at BASEcamp. Brian is also the founder and developer of [Bugs 'N Boohags](#), a retro-style video game based on the Lowcountry's Gullah folklore and featuring local Beaufort landmarks and legends.
- Vireo Labs is an early-stage career-focused education technology company that recently launched its mobile app, C'reer, for both Android and iPhone platforms. [Download C'reer](#) to the device of your choice, try it out, and recommend it to your friends and family and help build a tech company right here in Beaufort. Want to learn about Vireo Labs? Contact [Jose Mallabo](#).

CAPITAL

Capital Connection

The Digital Corridor's role is to aggregate investors and make the curated information available to tech entrepreneurs operating in the Beaufort community. Entrepreneurs seeking capital may reach out to us at anytime for guidance and referral to possible capital resources.

Recently, we were pleased to host the newly forming [Salt Marsh Angels](#), a regional angel investor community affiliated with [VentureSouth](#) and the [South Carolina Angel Network](#).

These groups consist of more than 200 individual angel investors who meet frequently to analyze the best early-stage companies from around our region and to support them with financial and intellectual capital. To learn more about individual investing in local startups please [contact us](#).

Thank you for your continued support of the Beaufort Digital Corridor. Our success is a reflection of our terrific engagement and collaboration with and from you. Continued success!!

– Karen Warner, Program Manager

COMMUNITY

- Fridays
- BASEcamp Gallery
- Outreach

TALENT

- Portal
- LowcountryWorks
- Partners
- User Groups

SPACES

- BASEcamp

CAPITAL

- NEWS

EVENTS

MEMBERSHIP

- CORRIDOR MEMBERS
- Join

CORRIDOR PARTNERS

- Apply

CORRIDOR INVESTORS

- Invest

TALENT PORTAL

- Browse Jobs
- Post Job
- Browse Talent
- Post Resume

ABOUT

- History
- Team
- Beaufort
- Contact