

The Entrepreneur's Legal Essentials

Avoiding legal pitfalls that many startups and growing businesses encounter

Summary:

There is a saying in business - plan for the best but prepare for the worst. Failing to properly plan for business growth can could be very expensive to address later. This class taught by a vetted legal professional is designed to help entrepreneurs avoid the legal pitfalls that so many start-ups and growing businesses encounter. The course will be taught in a practical manner, using real examples and case studies to demonstrate each lesson.

Topic to be covered include:

- Choosing the right entity structure for your business (LLC, S-Corp, C-Corp, etc.)
- Overall legal philosophy for entrepreneurs.
- What you need to include in any partnership agreement.
- The truth about NDAs and why they are often a waste of time.
- Best practices to minimize employee/contractor legal issues.
- Practical discussion around non-compete and non-solicitation agreements.
- Key things to prepare if you plan to sell your business or take on investors) in the future.

What you will learn:

You will learn how to avoid the legal pitfalls that so many start-ups and growing businesses encounter.

Prerequisites:

• You are an entrepreneur, business owner, or considering forming a company.

About your presenter:

<u>Brian Gillespie</u> is a partner in the Nelson Mullins law firm. Brian's practice focuses primarily on representing startup companies. Brian advises his clients on all aspects of the business life cycle, including formation matters, financing matters (seed stage, growth stage, and majority deals), secondary transactions, and M&A transactions. Brian also represents venture capital funds in financing matters and guides clients through complex M&A transactions.

Vitals;

Cost: Class start time: Class length: Class size: \$30 (\$20 CDC members) 9:00am 1.5 hours 40 persons Difficulty: Computer: Scholarships: Intermediate n/a Available

Location: 4 Conroy Street, Suite A, Charleston, SC 29403 Parking: Charleston Tech Center garage (adjacent)